



Freedom Fighter Agreement Form

Better Way Designs strives to operate with integrity and quality as well as the highest service. We ask that our Freedom Fighters strive to possess the same values. Below, you will find the policies and procedures that are required to maintain your position with Better Way Designs as a Freedom Fighter.

____1. *Product returns and/or exchanges*

- Better Way Designs offers a satisfaction guarantee on all products. Better Way Designs will unconditionally give a refund (less shipping and handling), make an exchange for an identical product, or deliver a merchandise certificate to use with designated Freedom Fighter within 45 days of initial purchase. Item may be replaced within 90 days of purchase if broken. **The customer is responsible for return postage on all items that are being returned unbroken.**

____2. *Freedom Fighter order submitting*

- Freedom Fighter should submit event orders within 3-5 days after the event (the extra days allow for additional sales often called “outside” orders).
- The party may stay “open” for a maximum of two weeks. Please be aware that this is not a target timeframe but a maximum limit.
- Upon the finalization of a party, the Freedom Fighter MUST “close” the party, meaning that the party orders cannot be changed or added to again after this point. This also means an email is sent to Better Way Designs and the orders will be shipped out within two weeks.
- Better Way Designs is not liable for any overdraft bank/Credit Card charges and/or fees.

____3. *Income/Compensation/Taxes*

- Freedom Fighter will be paid commission on their NET sales. This amount is the total after any discounts and excludes tax and shipping. **Freedom Fighter will be paid based off of “Submit Date” of each order/party. Freedom Fighter will be paid by the 15th of the following month or the first business day following the 15th.**

- Independent Direct Sales Representatives are in no way to be considered employees of Better Way Designs. Each Freedom Fighter is an independent contractor.
- Freedom Fighter must file and pay taxes on the commission that they receive as income.
- Better Way Designs will provide a 1099-MISC form at the end of January each year for commission paid to a Freedom Fighter so long as the commission earned exceeded \$600 in the previous calendar year.

____4. *Product purchased by Freedom Fighter*

- Freedom Fighter is able to purchase Better Way Designs items at a significantly discounted price.
- Items may be used for additions to personal event display, for hostess/customer gifts, or for personal use (Freedom Fighters are encouraged to utilize Better Way Designs products in everyday life as advertisement for their business).
- Freedom Fighter is responsible for any tax and shipping and handling applicable to his/her order.
- Freedom Fighter is encouraged to keep a paid invoice of purchase for tax purposes.

____5. *Qualified Freedom Fighter Status*

- In order to be a Qualified Freedom Fighter, he/she must achieve \$600 in net sales in a rolling quarter. A rolling quarter is a 3-month period that includes the current month and the previous two months. Net sales are sales after discounts and do not include tax and shipping/handling.
- A Freedom fighter who does not meet the minimum sales requirements to be “Qualified” will be considered “Active” but not a qualified recruit in your sponsor’s network.
- If a Freedom Fighter fails to qualify for more than one year, their account will be inactivated, they would lose any downline recruits they may have had, they would be required to purchase a current starter kit. Under no circumstances will downline recruits be restored to a Freedom Fighter who lost them due to going inactive.

____6. *Use of media files*

- Freedom Fighters are free to utilize any video and/or printed material provided by Better Way Designs during the course of an Freedom Party or meeting with customers/hostesses.
- Should a Freedom Fighter find information not provided by BWD we ask that he/she verify it as legitimate and obtain approval for its use.
- Better Way Designs’ logos and tag lines are not to be used without prior permission from Better Way Designs corporate headquarters.

- Other logos from organizations for which BWD is a member, such as Fair Trade Federation and B-Corp, must be used in accordance with the guidelines published by the organization.

____7. *Sales and Recruitment territory*

- Freedom Fighters are free to conduct business (Freedom Parties and Sales) in any location within the United States of America.

____8. *Representing Better Way Designs*

- Freedom Fighter must represent himself/herself as an Independent Sales Representative of Better Way Designs.
- Although not direct employees of Better Way Designs, Freedom Fighters are expected to represent the company accurately, fairly and in good taste. Better Way Designs reserves the right to terminate a Freedom Fighter's position at any time if the company feels the Freedom Fighter fails to do so.
- If a Freedom Fighter plans on having any sort of Social Networking, such as Facebook, the title of the page must have your name associated with it, not just Better Way Designs' name or "Freedom Fighter."
- Freedom Fighters may have a web site for their Better Way Designs business. Better Way Designs will create and maintain this website. A monthly service fee will be collected by BWD for this resource. A replicated site is necessary to be considered a Freedom Fighter with Better Way Designs.

____9. *Competing product lines*

- Freedom Fighters are not permitted to sell other products at Freedom Parties/Events and/or conduct sales that would be in direct competition to any product that BWD offers for sale. This list includes (but is not limited to); tote bags, purses, jewelry, greeting cards, memo pads, journals, blankets, scarves, t-shirts, tea towels, aprons, and bow ties.
- Freedom Fighters must receive approval from BWD in order to offer any other product for sale at Freedom Parties/Events.

____10. *Better Way Designs Suppliers*

- Freedom Fighter agrees to not purchase & sell products directly from any Better Way Designs suppliers including custom orders.

____11. *Kit purchase agreement*

- Freedom Fighter agrees to purchase the Starter Kit to activate their status with Better Way Designs. The \$199 (plus tax and shipping) Starter Kit fee must be paid in full upon signing Freedom Fighter Agreement Form. The kit will be shipped upon completion of payment.

I, _____ have read and understand the above Policies and Procedures. I will adhere to them. I realize that should I fail to uphold this list my Independent Direct Sales Representative agreement may be terminated.

Freedom Fighter
Name

Date

Sales Mentor's